

Our customers in focus: Sewoo



Sewoo's factory manager Chul-Su Hwang and departmental manager Jin-Young Park are very pleased with the collaboration with Vebe. Here they are standing in front of one of Sewoo's two newly purchased Autopac 4.36.

Success in South Korea

The South Korean seasonings producer Sewoo is extending its collaboration with Vebe. It is now placing an order for a packaging system for the company's nine vacuum driers.

The Sewoo Food company is located just south of the South Korean capital Seoul and produces seasonings for the food industry. Sewoo uses various drying techniques to pulverise flavours, which are then used in food, and in large-scale catering operations and restaurants.

When the company perceived an opportunity to streamline its labour intensive packaging process, it chose to contact the Swedish company Vebe Teknik to find a solution. During spring 2015 Sewoo placed an order for two Autopac 4.36 bag fillers in stainless steel to package seasonings from the factory's two spray driers.

"When our Autopac was delivered in early 2016, we were able to switch over to full production immediately. The machines were practically run in right from the start", says Sewoo's factory manager Chul-Su Hwang.

Meet all quality requirements

The two Autopac bag fillers currently package about 3,500 kilos of seasonings per hour.

"Vebe Teknik's machines maintain a high level of hygiene, are reliable, automatic and have a flexible design which means that they can be located in different types of environments", Chul-Su Hwang says.

Sewoo has now decided to place an even more extensive order. This time Vebe Teknik is going to produce a solution for the factory's nine

vacuum driers. The packaging solution is scheduled for delivery to South Korea around the turn of the year 2016/17.

"It's true, Sweden is located a long way away, but the country has a good reputation for making high quality machines", says Chul-Su Hwang regarding the long distance collaboration.

Mats Lindgren, sales manager at Vebe Teknik AB, is naturally very pleased about the collaboration. "We have made a lot of trips to South Korea, but it's a nice country to visit. We think that South Korea can become a new market for us. The fact that Sewoo is proceeding with its next order is confirmation that the collaboration is working. They trust us. And furthermore, Vebe Teknik now has more excellent references to exploit", Mats Lindgren says. ■



Stefan Andersson, MD of Vebe Teknik AB.

Exciting times for Vebe Teknik

Vebe is currently undergoing an exciting development and has a good level of incoming orders. The right investments and the industry's increased requirements for hygiene are moving the company forward.

Orders have increased substantially since Vebe Teknik intensified its production of packaging machines.

"It was absolutely the right decision to refine Vebe's product line", says Stefan Andersson, the company's MD.

"We can now manufacture in series, which gives us more rational production. Furthermore, our investments have made Vebe's machines more competitive. We are quite simply the best in the business", he continues.

Stefan Andersson also highlights the industry's increased requirements for hygiene as a springboard for the company.

"Vebe's machines are simple to take apart and clean. They meet the increasingly stringent hygiene requirements very well", he says. ■

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Meet us at Empack

Empack, the Nordic region's largest packaging trade fair, will take place in Kista, Stockholm, on 5-6 October. Vebe Teknik will be presenting new products at stand **D21**. ■

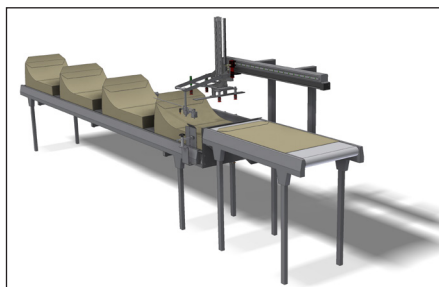
NEW SACK MAGAZINE FOR AUTOPAC

Two-part sack handling increases reliability

Vebe has developed a new sack magazine for its Autopac filler. Dividing the feed-in process into two operations – separation and positioning – increases reliability and the magazine's range can be expanded.

Feeding empty sacks into Autopac places requirements on positioning. If a bundle ends up at the wrong angle, it can disrupt the filling process. Vebe Teknik has now developed a system that reduces the impact of positioning. When an empty sack is fed into the system, it is first separated from its bundle and then positioned correctly before being fed onward.

"The benefit is increased reliability and that in theory an infinitely large empty sack magazine can be used for Vebe's Autopac filler, says Fredrik Sköld, designer at Vebe Teknik AB.



The new sack magazine for Autopac can be purchased as an accessory.

The new sack magazine solution is now on sale as an accessory for Vebe's Autopac filler. The sack magazine is also compatible with older Autopac models. ■

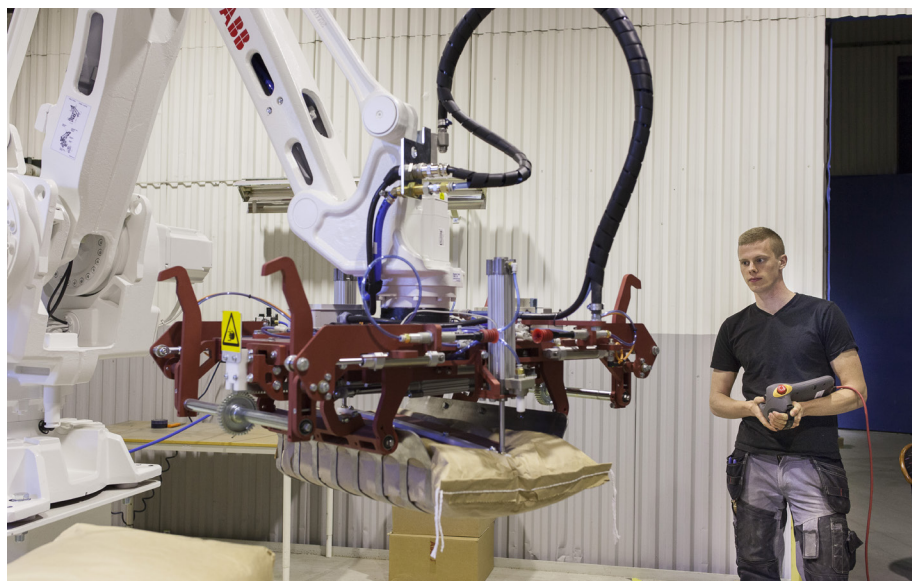


FOTO: ERIK DANIELSSON

A robot serving our new customers

Vebe Teknik has invested in a new demo robot where interested customers can test run their material before proceeding to purchase.

"We hope that the customers will choose to test run their material here in our premises," says Mats Lindgren, sales manager at Vebe Teknik.

The new demo robot, which is a palletising robot, is positioned after the Autopac fillers and

handles bags, pellets and sheets of paper.

"It is very good for customers to get a conception at an early stage of what their bags will look like when they are loaded on pallets", says Mats Lindgren.

"Furthermore, the demo robot is a good way for us to refine our software and the tools we have on site here in the building", he says. ■

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Two new strong cards in the Vebe deck:
Jim Fransson and Hans Burén.

Vebe's service team welcomes Jim and Hans

In line with the increased demand for Vebe's sack filler, the service team is now being strengthened with two new experts, Jim Fransson and Hans Burén. They will both be working as service technicians on site at customers and in the factory in Björköby, Småland.

"This is a great job, and really varied", says Hans Burén, 25 years old, who has been working at Vebe Teknik since December 2015. ■

